



ASCRS
BUSINESS of REFRACTIVE
CATARACT SURGERY
— SUMMIT —

Refractive Cataract Pricing Considerations

Matt Jensen

Business Strategy & Team Culture
Matt Jensen Marketing

Panel:
Nicole Fram, MD
Dagny Zhu, MD
Patti Barkey

Financial Disclosure

Matt Jensen

- Matt Jensen Marketing – Owner
 - RxSight – Consultant/ Advisor
 - Elios – Consultant/ Advisor
 - Navigate Patient Solutions – Consultant/ Advisor
 - Glaukos – Consultant/ Advisor
 - Lightfield Technology – Owner
 - FiveFour Training – Owner
 - ASCRS Foundation – Consultant/ Advisor
 - Ophthalmology Business Minute – Consultant/ Advisor
 - Ophthalmology Outliers – Consultant/ Advisor
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CMS Ruling, May 2005

The statute specifically states that one pair of conventional eyeglasses or contact lenses furnished subsequent to each cataract surgery with insertion of an IOL is covered. A single presbyopia-correcting IOL essentially provides what is otherwise achieved by two separate items: an implantable conventional IOL (one that is not presbyopia-correcting) and eyeglasses or contact lenses. Although presbyopia-correcting IOLs may serve the same function as eyeglasses or contact lenses furnished following cataract surgery, IOLs are neither eyeglasses nor contact lenses. Therefore, the presbyopia-correcting functionality of an IOL does not fall into the benefit category and is not covered. Any additional provider or physician services required to insert or monitor a patient receiving a presbyopia correcting IOL are also not covered. For example, eye examinations performed to determine the refractive state of the eyes following insertion of a presbyopia-correcting IOL are non-covered.

Pricing Overview

How have you set your current pricing for Refractive Cataract Surgery?

1. Toric/ Astigmatism Correcting
2. Presbyopia Correcting
3. Light Adjustable
4. Femtosecond Laser

Procedures

Test

- Refraction
- Corneal topography (pre- or postoperative)
- SCODI-P (scanning computerized ophthalmic diagnostic imaging for the posterior segment)
- Wavefront aberrometry (pre - or postoperative)
- Contact lens trial fitting
- ORange (WaveTec Vision, Aliso Viejo, CA)

Surgery

- Excimer laser ablation
- Cataract
- Arcuate incision (femtosecond laser)
- Arcuate incision (blade)

Presbyopia-correcting IOL upgrade fee

Complication

- Rotate
- Exchange
- Enhancement
- Nd:YAG

Routine eye care (after 90 days)

SAMPLE - Premium IOL Microcosting

Procedures	procedure code	Medicare Charge	Frequency	Weighted Charge
Test - refraction	92015	\$ 50.00	200%	\$100.00
Test - corneal topography (pre/post)	92025	\$80.00	100%	\$80.00
Test - SCODI-P/ OCT	92134	\$140.00	50%	\$70.00
Test - wavefront aberrometry (pre/post)	92499	\$140.00	200%	\$280.00
Test - CL trial fitting	92310	\$100.00	15%	\$15.00
Surgery - ORA	92015	\$500.00	100%	\$500.00
Surgery - cataract		included	100%	\$ -
Surgery - LRI (FS laser)		\$1,575.00	25%	\$393.75
Surgery - LRI (blade)		\$1,250.00	7%	\$87.50
Surgery - Intraoperative OCT		\$400.00	100%	\$400.00
Surgery - Zepto		\$600.00	10%	\$60.00
Surgery -				
IOL Upgrade Fee		\$1,200.00	0%	\$ -
Refractive - Rotate	66825	\$4,000.00	2%	\$80.00
Refractive - Exchange	66986	\$5,200.00	2%	\$104.00
Refractive - Enhancement	66999	\$3,100.00	9%	\$279.00
Refractive - YAG	66821	\$ -	0%	\$ -
Refractive Aftercare (after 90 day)	92012,99213	\$250.00	3 visits	\$750.00
Light Adjustments		\$400.00	300%	\$1,200.00
				\$4,399.25
			Proposed Charge	\$5,000.00

Easy Payment Options



Coordination of Care & Payments

